

McKinney Associates has provided **modeling, simulation & analysis (MS&A)** solutions for complex systems analyses since 1993. **Leon McKinney**, the founder and president of **McKinney Associates**, has more than 30 years of experience in analysis of extremely complex problems in aircraft, missiles, space launch vehicles, space platforms, reentry systems, and tactical/strategic systems, dating back to working at **McDonnell Douglas Space & Defense Systems** from 1982 to 1993, prior to founding **McKinney Associates**. **McKinney Associates'** broad range of experience is unique within the aerospace and defense industry and **McKinney Associates** has also retained an equally unique data archive of systems analyses.

McKinney Associates MS&A solutions will improve your enterprise through optimization: reducing costs and risks along with optimizing processes, material resource planning and supply chain management. Simply put, if your program can be described by a collection of mathematical values and equations, then **McKinney Associates** can develop a MS&A solution for your program!

What are McKinney Associates MS&A solutions? They are **mathematical models** of systems – perhaps a single system, say, a particular manufacturing process - or, more likely, more-complex **“system-of-systems” (SoS)**. A SoS model of a corporate enterprise that produced a family of products could include:

- Collection of raw materials - Acquisition and transport to production facilities
- Production costs of intermediate / finished products, including variations due to production facilities
- Production facilities location and infrastructure costs
- Transport of intermediate / finished products to regional distribution centers
- Final distribution of products to Point-of-Sale (POS) end-points - Local warehouses, etc.
- Roll-up of corporate system-wide costs
- Roll-up of corporate system-wide revenues

Each major component of a SoS model may contain hundreds of independent variables which can be considered as inputs, as well as hundreds of dependent variables that are the outputs for that component of the SoS model. Some outputs from one component of a SoS model may be inputs to one or more other components.

McKinney Associates conducts thorough reviews of enterprises with staff, using industry-standard best practices for process models, to identify and understand the hundreds or perhaps even thousands of independent/input and dependent/output variables and the mathematical relationships between them that define the project. It is interesting to note that clients may be unaware of how complex their project is until after the review!

McKinney Associates then develops high-fidelity mathematical models that capture all of the SoS variables and their relationships. Alternatively, clients may prefer to use existing, “in-house” SoS models, which of course would streamline developing the MS&A solution.

Either way, with a SoS model in hand, **McKinney Associates** applies a variety of analysis methods – nonlinear programming, genetic algorithms, quadratic response surface models, neural-net models, etc. – to produce optimized “design point” models of projects as well as the capability to explore the “design space” of projects (modifying the SoS model’s variables and relationships for “what-if” scenarios). The power of **McKinney Associates MS&A solutions** is that clients can use them independent of **McKinney Associates** to determine the specifications of any number of new optimized design-points and conduct any number of trade studies.

In addition to our historical aerospace and defense experience **McKinney Associates** has experience in environmental & regulatory affairs and public works engineering. **McKinney Associates MS&A** analyses of storm water and flood control systems have resulted in savings of millions of dollars for local governments. One such analysis in 1999 – to determine the minimum size of a set of water detention basins that satisfied the key constraint of allowing no flooding - saved over \$35 million, 90% of the original estimated cost. A 2007 analysis for another client to optimize the addition of a new culvert/gate thru a Missouri River levee produced over \$250,000 in project savings, 10% of the total project cost. In both cases, **McKinney Associates** was retained to optimize only new additions to the systems, as most of the pieces of the systems had already been designed and put in place, but analysis showed that much larger project cost savings could have been obtained had the systems been optimally designed from the start.

McKinney Associates can also provide timely programmatic and policy assessments through regular interaction with federal government agencies and the **United States Congress’ members, staff and committees.**